

GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED

FINANCIAL RESULTS FOR THE QUARTER

ENDED SEPTEMBER 30 , 2007

GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2007

(Rs. MILLION)

QUARTER ENDED (Unaudited)		PARTICULARS	NINE MONTHS ENDED (Unaudited)		ACCOUNTING YEAR December 31, 2006 (AUDITED)
Sept 30, 2007	Sept 30, 2006		Sept 30, 2007	Sept 30, 2006	
3,841	3,282	Gross Sales	10,847	9,226	12,142
325	276	Less : Excise Duty	910	782	1,023
3,516	3,006	Net Sales	9,937	8,444	11,119
209	139	Other Income	514	353	522
3,725	3,145	Total Income	10,451	8,797	11,641
		Expenditure:			
82	43	a) (Increase)/Decrease in Stock in Trade and Work-In-Process	80	178	(24)
1,158	1,053	b) Consumption of Raw/Packing Materials	3,429	2,775	3,866
1,240	1,096	c) Cost of Goods Sold (a+b)	3,509	2,953	3,842
398	328	d) Staff Cost	1,143	941	1,347
465	366	e) Advertising & Promotion	1,290	1,097	1,432
99	98	f) Depreciation	292	284	381
		g) Amortisation of:			
12	12	- Patents and Trade Marks	35	35	46
736	687	h) Other Expenditure	2,109	1,883	2,653
2,950	2,587	Total Expenditure (c+d+e+f+g+h)	8,378	7,193	9,701
775	558	Operating Profit Before Interest and Taxation	2,073	1,604	1,940
12	11	Interest	34	27	35
763	547	Profit from Ordinary Activities Before Taxation	2,039	1,577	1,905
		Provision for Taxation			
264	191	- Current Charge	707	561	621
(20)	(10)	- Deferred Tax charge / (credit)	(57)	(34)	(35)
14	4	- Fringe Benefits Tax	38	34	50
505	362	Profit from Ordinary Activities After Taxation	1,351	1,016	1,269
421	421	-Paid Up Equity Share Capital	421	421	421
10	10	-Face Value of Equity Shares-Rs.	10	10	10
		-Reserves excluding Revaluation Reserves			5,007
		-Aggregate of Non -Promoter Shareholding			
23,903,295	23,903,295	-Number of Shares	23,903,295	23,903,295	23,903,295
56.84	56.84	-Percentage of Shareholding	56.84	56.84	56.84
12.01	8.61	Basic and Diluted EPS	32.14	24.16	30.18
-	-	Interim Dividend Per Share- (Rs.)	-	-	10.00

GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2007

NOTES

- (1) The Company's nutritional business is organized and focused in India as a single business segment. Accordingly segment information is not required to be disclosed pursuant to the provision of Accounting Standard 17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India.**
- (2) There were no investor complaints pending at the beginning and at the end of the quarter. The Company received 54 complaints during the quarter which were duly resolved by the end of the quarter.**
- (3) Figures of previous quarter have been regrouped wherever necessary, to conform to this quarter's classification.**
- (4) The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at its meeting held on October 23, 2007. The Limited Review by the Statutory Auditors, as required under Clause 41 of the Listing Agreement has been completed and the related report dated October 23, 2007 has been forwarded to the Stock Exchanges.**

**REGD. OFFICE: PATIALA ROAD, NABHA 147201 (PUNJAB).
HEAD OFFICE: DLF PLAZA TOWER, DLF CITY PHASE I,
GURGAON - 122002, HARYANA.**

**Gurgaon
October 23, 2007**

ON BEHALF OF THE BOARD

**SIMON J. SCARFF
CHAIRMAN**