

# **GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

**FINANCIAL RESULTS FOR THE QUARTER**

**ENDED MARCH 31 , 2007**

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**  
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2007**

(RS. MILLION)

PARTICULARS	3 MONTHS ENDED (Unaudited)		ACCOUNTING YEAR December 31, 2006 (AUDITED)
	March 31, 2007	March 31, 2006	
Gross Sales	3,562	3,022	12,142
Less : Excise Duty	297	263	1,023
Net Sales	3,265	2,759	11,119
Other Income	139	72	522
<b>Total Revenues</b>	<b>3,404</b>	<b>2,831</b>	<b>11,641</b>
<b>Expenditure:</b>			
a) (Increase)/Decrease in Stock in Trade	29	188	(24)
b) Consumption of Raw/Packing Materials	1,137	792	3,866
c) Cost of Goods Sold (a+b)	1,166	980	3,842
d) Staff Cost (net)	349	262	1,347
e) Advertising & Promotion	430	399	1,432
f) Other Expenses	696	538	2,653
<b>Total Expenditure (c+d+e+f)</b>	<b>2,641</b>	<b>2,179</b>	<b>9,274</b>
<b>Operating Profit Before Interest, Depreciation, Amortisation, Taxation</b>	<b>763</b>	<b>652</b>	<b>2,367</b>
Interest	11	7	35
Depreciation	96	93	381
<b>Profit Before Amortisation, Taxation</b>	<b>656</b>	<b>552</b>	<b>1,951</b>
<b>Amortisation of:</b>			
- Patents and Trade Marks (Depreciation)	12	12	46
<b>Profit Before Taxation</b>	<b>644</b>	<b>540</b>	<b>1,905</b>
<b>Provision for Taxation</b>			
- Current Charge	226	189	621
- Deferred Tax Charge / (credit)	(18)	(9)	(35)
- Fringe Benefits Tax	13	15	50
<b>Profit After Taxation</b>	<b>423</b>	<b>345</b>	<b>1,269</b>
-Paid Up Equity Share Capital	421	421	421
-Face Value of Equity Shares-Rs.	10	10	10
-Reserves Excluding Revaluation Reserves			5,007
-Aggregate of Non -Promoter Shareholding			
-Number of Shares	23,903,295	23,903,295	23,903,295
-Percentage of Shareholding	56.84	56.84	56.84
<b>Basic and Diluted EPS- ( Not Annualised for the Quarter) (Rs.)</b>	<b>10.07</b>	<b>8.19</b>	<b>30.18</b>
Interim Dividend Per Share- (Rs.)	-	-	10.00

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**  
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2007**

**NOTES**

- (1) The Company's nutritional business is organized and focused in India as a single business segment. Accordingly segment information is not required to be disclosed pursuant to the provision of Accounting Standard 17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India.
- (2) There were no investor complaints pending at the beginning and at the end of the quarter. The Company received 225 complaints during the quarter which were duly resolved by the end of the quarter.
- (3) Figures of previous quarter have been regrouped wherever necessary, to conform to this quarter's classification.
- (4) The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the company at its meeting held on April 27, 2007. The Limited Review by the Statutory Auditors, as required under Clause 41 of the Listing Agreement has been completed and the related report dated April 27, 2007 has been forwarded to the Stock Exchanges.

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NABHA  
APRIL 27, 2007

ON BEHALF OF THE BOARD

ZUBAIR AHMED  
MANAGING DIRECTOR